

How much equipment can you get this year for \$250,000?*

Option A Purchase Today for Cash



Option B Ford Credit Municipal Lease/Purchase Financing



*Based on the assumption that you could purchase Option A for \$250,000 from your annual budget and you could lease/purchase Option B with a total equipment cost of \$1.1 million at 6.1% APR, resulting in five annual payments of \$246,792.70. This is an example, and rates are subject to change. Funding subject to credit approval by Ford Credit.

We're here for you

Contact one of our experts to find out how our Municipal Finance Program can fit your needs. Call 1-800-241-4199 or visit fordcredit.com/municipal-finance.

FORD CREDIT
Municipal Finance

Get the most from your budget

fordcredit.com/municipal-finance

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Go Further

We make it convenient

Many public agencies are discovering that Municipal Lease/Purchase Financing is today's answer to acquiring essential equipment within limited-budget confines. Working with municipalities for many years has provided us with the knowledge and expertise to make the acquisition of public vehicles a simple and accommodating process.

How it works

- Fixed-rate financing helps you get the vehicles you need, when you need them
- Flexible repayment terms – monthly, quarterly, semiannual and annual
- Finance add-on equipment, upfits and extended warranty plans, etc.
- Equity is accumulated with each payment, and ownership is realized with a final payment of \$1

What you can get

Ford offers a wide variety of vehicles that bring innovation and capability to any work force. Here's a list of eligible vehicles:

- Police and administrative vehicles
- Ambulances and fire trucks
- Light-, medium- and heavy-duty trucks
- School buses
- Street sweepers and garbage trucks
- Upfits to any of the above vehicles

Who is eligible

- State and local governments
- Counties
- Public school districts
- Public colleges and universities
- Municipal airports

More benefits for you

- Newer vehicles to help you avoid the high cost of maintaining older equipment
- Low-cost, tax-exempt interest rates
- No down payment or security deposit required
- No mileage restrictions
- No maintenance or return provisions

We're a team ready to move fast to respond to your vehicle needs. Contact us at 1-800-241-4199 or fordcredit.com/municipal-finance.



Go Further