### TRAILER TOWING SELECTOR

**LINCOLN MKC**

<table>
<thead>
<tr>
<th>Engine</th>
<th>Final Drive Ratio</th>
<th>GCWR (lbs.)</th>
<th>Maximum Loaded Trailer Weight (lbs.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Turbocharged 2.0L I4</td>
<td>3.36</td>
<td>7,220</td>
<td>3,000(2)</td>
</tr>
<tr>
<td>Turbocharged 2.3L I4</td>
<td>3.51</td>
<td>7,420</td>
<td>3,000(2)</td>
</tr>
</tbody>
</table>

(1) Calculated with SAE J2807 method.  (2) Requires Class II Trailer Tow Package.

**Note:** Certain states require electric trailer brakes for trailers over a specified weight. Be sure to check state regulations for this specified weight. The maximum trailer weights listed above may be limited to this specified weight, as the electrical system does not include the wiring connector needed to activate electric trailer brakes.

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### Frontal Area Considerations

**Lincoln MKC:**
- Included with Class II Trailer Tow Package – Option Code 536

- Trailer Wiring Harness (4-Pin)
- Hitch Receiver
- Trailer Sway Control
- 110V/150W Power Outlet

**Notes:**
- Content may vary depending on model, trim and/or powertrain. See your dealer for specific content information.
- Trailer Towing Package recommended for all vehicles that will be used for towing to help ensure easy, proper connection of trailer lights.

---

### Factory-Installed Trailer Hitch Receiver Options

**Lincoln MKC:** Included with Class II Trailer Tow Package – Option Code 536

**Note:** See chart at right for the weight-carrying capacity of this hitch receiver. (This capacity also is shown on a label affixed to each receiver.)

---

### Hitch Receiver Weight Capacity

Refer to the Trailer Towing Selector chart for Maximum Loaded Trailer Weights for this vehicle.

<table>
<thead>
<tr>
<th>Vehicle</th>
<th>Weight-Carrying Max. Trailer Capacity (lbs.)</th>
<th>Max. Tongue Load (lbs.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lincoln MKC</td>
<td>3,000</td>
<td>300</td>
</tr>
</tbody>
</table>

(1) Hitch receivers do not include a hitch ball or ball mounting. You are responsible for obtaining the proper hitch ball, ball mounting, and other appropriate equipment to tow both the trailer and its cargo load.

---

### Required Equipment

Includes items that must be installed. Your New Vehicle Limited Warranty (see your dealer for a copy) may be voided if you tow without them.

**Lincoln MKC**
- For trailers over 2,000 pounds – Class II Trailer Tow Package

*Check with your dealer for additional requirements, restrictions and limited warranty details.*

---

Preliminary 2019 Lincoln Trailer Towing information. Final version will be published September 2018.
## Trailer Towing Selector

**LINCOLN NAUTILUS**

<table>
<thead>
<tr>
<th>Engine</th>
<th>Axle Configuration</th>
<th>Maximum Loaded Trailer Weight (lbs.)</th>
<th>Automatic Transmission</th>
</tr>
</thead>
<tbody>
<tr>
<td>Turbocharged 2.0L I4</td>
<td>FWD/ AWD</td>
<td>3,500(1)</td>
<td></td>
</tr>
<tr>
<td>Twin-Turbocharged 2.7L V6</td>
<td>FWD/ AWD</td>
<td>3,500(1)</td>
<td></td>
</tr>
</tbody>
</table>

(1) Requires Class II Trailer Tow Package (53G).

**Note:** Nautilus calculated with SAE J2807 method.

---

## Required Equipment

Includes items that must be installed.* Your New Vehicle Limited Warranty (see your dealer for a copy) may be voided if you tow without them.

**Lincoln Nautilus**

For towing capacity over 1,500 pounds – Class II Trailer Tow Package

*Check with your dealer for additional requirements, restrictions and limited warranty details.

---

## Trailer Towing Package

**Model**

- **Lincoln Nautilus** (Option Code (53G))
- **Trailer Wiring Harness (4-Pin)**
- **Hitch Receiver**
- **Trailer Sway Control**

**Notes:**
- Content may vary depending on model, trim and/or powertrain. See your dealer for specific content information.
- Trailer Towing Package recommended for all vehicles that will be used for towing to help ensure easy, proper connection of trailer lights.

---

## Frontal Area Considerations

- **Frontal Area Limitations/Considerations**
  - Without Class II Trailer Tow Package
  - With Class II Trailer Tow Package

**Frontal Area** is the total area in square feet that a moving vehicle and trailer exposes to air resistance. The chart above shows the maximum trailer frontal area that must be considered for a vehicle/trailer combination. Exceeding these limitations may significantly reduce the performance of your towing vehicle.

---

## Factory-Installed Trailer Hitch Receiver Options

**Lincoln Nautilus:** Included with Class II Trailer Tow Package – Option Code 53G

**Note:** See chart below for the weight-carrying capacity of this hitch receiver. (This capacity also is shown on a label affixed to each receiver.)

---

## Hitch Receiver Weight Capacity

Refer to the Trailer Towing Selector chart for Maximum Loaded Trailer Weights for this vehicle.

**Vehicle**

<table>
<thead>
<tr>
<th>Weight-Carrying Max. Trailer Capacity (lbs.)</th>
<th>Max. Tongue Load (lbs.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lincoln Nautilus</td>
<td>3,500</td>
</tr>
</tbody>
</table>

(1) Hitch receivers do not include a hitch ball or ball mounting. You are responsible for obtaining the proper hitch ball, ball mounting, weight-distributing equipment (i.e., equalizing arms and snap-up brackets, sway control system) and other appropriate equipment to tow both the trailer and its cargo load.

---

## 4-Wheel-Down Availability

<table>
<thead>
<tr>
<th>Engine</th>
<th>Availability</th>
</tr>
</thead>
<tbody>
<tr>
<td>Turbocharged 2.0L I4</td>
<td>No</td>
</tr>
<tr>
<td>Twin-Turbocharged 2.7L V6</td>
<td>Yes (1)(2)(3)</td>
</tr>
</tbody>
</table>

(1) Maximum speed with automatic transmission is 65 mph.
(2) Start the engine and allow it to run for five minutes at the beginning of each day and every six hours thereafter.
(3) Select “Neutral Tow” mode—refer to Owner’s Manual.

---

Preliminary 2019 Lincoln Towing information. Final version will be published September 2018.
**Required Equipment**
Includes items that must be installed.* Your New Vehicle Limited Warranty (see your dealer for a copy) may be voided if you tow without them.

**Lincoln MKT**
For trailers over 2,000 pounds – Class III Trailer Tow Package

*Check with your dealer for additional requirements, restrictions and limited warranty details.

---

**Lincoln MKT**

**Axle Maximum Loaded Trailer Weight (lbs.)**

<table>
<thead>
<tr>
<th>Engine Configuration</th>
<th>Maximum Loaded Trailer Weight (lbs.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Twin-Turbocharged 3.5L V6 AWD</td>
<td>4,500(1)</td>
</tr>
</tbody>
</table>

(1) Requires Class III Trailer Tow Package (53G).

Note: MKT calculated with SAE J2807 method.

---

**Lincoln MKT: Included with Class III Trailer Tow Package – Option Code 53G**

**Frontal Area Considerations**

<table>
<thead>
<tr>
<th>Vehicle</th>
<th>Frontal Area Limitations/Considerations</th>
<th>With</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lincoln MKT</td>
<td>Base Vehicle Frontal Area (20 sq. ft.)</td>
<td>Without Class III Trailer Tow Package</td>
</tr>
<tr>
<td></td>
<td>40 sq. ft.</td>
<td>With Class III Trailer Tow Package</td>
</tr>
</tbody>
</table>

Frontal Area is the total area in square feet that a moving vehicle and trailer exposes to air resistance. The chart above shows the maximum trailer frontal area that must be considered for a vehicle/trailer combination. Exceeding these limitations may significantly reduce the performance of your towing vehicle.

---

**Hitch Receiver Weight Capacity**

Refer to the Trailer Towing Selector chart for Maximum Loaded Trailer Weights for this vehicle.

<table>
<thead>
<tr>
<th>Vehicle</th>
<th>Weight-Carrying Max. Trailer Capacity (lbs.)</th>
<th>Max. Tongue Load (lbs.)</th>
<th>Weight-Distributing Max. Trailer Capacity (lbs.)</th>
<th>Max. Tongue Load (lbs.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lincoln MKT</td>
<td>2,000</td>
<td>200</td>
<td>4,500(1)</td>
<td>450</td>
</tr>
</tbody>
</table>

(1) Hitch receivers do not include a hitch ball or ball mounting. You are responsible for obtaining the proper hitch ball, ball mounting, weight-distributing equipment (i.e., equalizing arms and snap-up brackets, sway control system) and other appropriate equipment to tow both the trailer and its cargo load.

---

**TRAILER TOWING SELECTOR**

**LINCOLN MKT**

<table>
<thead>
<tr>
<th>Model (Option Code)</th>
<th>Lincoln MKT (53G)</th>
</tr>
</thead>
<tbody>
<tr>
<td>7-Wire Harness &amp; 4-/7-Pin Connector</td>
<td>X</td>
</tr>
<tr>
<td>Hitch Receiver</td>
<td>X</td>
</tr>
<tr>
<td>Trailer Sway Control</td>
<td>X</td>
</tr>
</tbody>
</table>

Notes: 
- Content may vary depending on model, trim and/or powertrain. See your dealer for specific content information.
- Trailer Towing Package recommended for all vehicles that will be used for towing to help ensure easy, proper connection of trailer lights.

---

**Factory-Installed Trailer Hitch Receiver Options**

**Lincoln MKT:** Included with Class III Trailer Tow Package – Option Code 53G

Note: See chart at right for the weight-carrying and weight-distributing capacities of this hitch receiver. (This capacity also is shown on a label affixed to each receiver.)
Frontal Area is the total area in square feet that a moving vehicle and trailer exposes to air resistance. The chart shows the maximum trailer frontal area that must be considered for a vehicle/trailer combination. Exceeding these limitations may significantly reduce the performance of your towing vehicle.

**Frontal Area Considerations**

<table>
<thead>
<tr>
<th>Vehicle</th>
<th>Frontal Area Limitations/ Considerations</th>
<th>With</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lincoln MKZ</td>
<td>12 sq. ft.</td>
<td>All Applications</td>
</tr>
</tbody>
</table>

**Lincoln MKZ**

<table>
<thead>
<tr>
<th>Engine Configuration</th>
<th>Maximum Loaded Trailer Weight (lbs.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Turbocharged 2.0L I4</td>
<td>1,000</td>
</tr>
<tr>
<td>Twin-Turbocharged 3.0L V6</td>
<td>1,000</td>
</tr>
</tbody>
</table>

(1) MKZ does not offer factory-installed towing equipment for this application, only available as aftermarket accessory.
(2) MKZ Hybrid is not rated to tow a trailer.

**Note:** MKZ calculated with SAE J2807 method.

Preliminary 2019 Lincoln Towing information. Final version will be published September 2018.
Before you buy

If you are selecting a vehicle that will be used for towing, you should determine the approximate weight of the trailer you intend to tow, including the weight of any additional cargo and fluids that you will be carrying in the trailer. Also, be sure the vehicle has the proper optional equipment. Keep in mind that performance can be severely compromised in hilly terrain when minimum acceptable powertrain combination is selected. Consider purchasing a vehicle with a more powerful engine.

After you buy

Before heading out on a trip, check your vehicle’s Owner’s Manual for break-in and severe-duty maintenance schedules (do not tow a trailer until your vehicle has been driven at least 1,000 miles). Be sure to have your fully-loaded vehicle (including passengers) and trailer weighed so as not to exceed critical weight limits. If any of these limits are exceeded, cargo should be removed from the vehicle and/or trailer until all weights are within the specified limits.

BRAKES

Many states require a separate braking system on trailers with a loaded weight of more than 1,500 pounds. For your safety, Ford Motor Company recommends that a separate functional brake system be used on any towed vehicle, including those dolly-towed or towbar-towed. There are several basic types of brake systems designed to activate trailer brakes:

1. **Electronically Controlled Brakes** usually provide automatic and manual control of trailer brakes. They require that the tow vehicle be equipped with a controlling device and additional wiring for electrical power. These brakes typically have a control box installed within reach of the driver and can be applied manually or automatically.

2. **Electric-Over-Hydraulic (EOH) Trailer Brakes** are operated by an electrically powered pump that pressurizes a hydraulic fluid reservoir built into the trailer’s brake system. Many of the available EOH trailer brake models are compatible with the Ford factory installed, dash-integrated Trailer Brake Controller (TBC).

3. **Surge Brakes** are independent hydraulic brakes activated by a master cylinder at the junction of the hitch and trailer tongue. They are not controlled by the hydraulic fluid in the tow vehicle’s brake system, and the tow vehicle’s hydraulic system should never be connected directly to the trailer’s hydraulic system.

Be sure your trailer brakes conform to all applicable state regulations. See *Towing Safely for All Vehicles on the next page for additional braking information.*

TRAILER LAMPS

Make sure the trailer is equipped with lights that conform to all applicable government regulations. The trailer lighting system should not be connected directly to the lighting system of the vehicle. See a local recreational vehicle dealer or rental trailer agency for correct wiring and relays for the trailer and heavy-duty flashers.

SAFETY CHAINS

– Always use safety chains when towing. Safety chains are used to retain connection between the towing and towed vehicle in the event of separation of the trailer coupling or ball

– Use cross chains under the trailer tongue to prevent the tongue from contacting the ground if a separation occurs. Allow only enough slack to permit full turning – be sure they do not drag on the pavement

– When using a frame-mounted trailer hitch, attach the safety chains to the frame-mounted hitch using the recommendations supplied by the hitch manufacturer

– See your vehicle’s Owner’s Manual for safety chain attachment information

– For rental trailers, follow rental agency instructions for hookup of safety chains

TRAILER WIRING HARNESS

– Some vehicles equipped with a factory-installed Trailer Tow Package include a trailer wiring harness and a wiring kit

– This kit includes one or more jumper harnesses (to connect to your trailer wiring connector) and installation instructions
TOWING SAFELY FOR ALL VEHICLES
Towing a trailer is demanding on your vehicle, your trailer and your personal driving skills.
Follow some basic rules that will help you tow safely and have a lot more fun.

Weight Distribution
- For optimum handling and braking, the load must be properly distributed
- Keep center of gravity low for best handling
- Approximately 60% of the allowable cargo weight should be in the front half of the trailer and 40% in the rear (within limits of tongue load or king pin weight)
- Load should be balanced from side-to-side to optimize handling and tire wear
- Load must be firmly secured to prevent shifting during cornering or braking, which could result in a sudden loss of control

Before Starting
- Before setting out on a trip, practice turning, stopping and backing up your trailer in an area away from heavy traffic
- Know clearance required for trailer roof
- Check equipment (make a checklist)

Backing Up
- Back up slowly, with someone spotting near the rear of the trailer to guide you
- Place one hand at bottom of steering wheel and move it in the direction you want the trailer to go
- Make small steering inputs—slight movement of steering wheel results in much greater movement in rear of trailer

Turning
When turning, be sure to swing wide enough to allow trailer to avoid curbs and other obstructions.

Braking
- Allow considerably more distance for stopping with trailer attached
- Remember, the braking system of the tow vehicle is rated for operation at the GVWR, not GCWR
- If your tow vehicle is a F-150, F-Series Super Duty®, Transit or Expedition and your trailer has electric brakes, the optional Integrated Trailer Brake Controller (TBC) assists in smooth and effective trailer braking by powering the trailer’s electric or electric-over-hydraulic brakes with proportional output based on the towing vehicle’s brake pressure
- If you are experiencing trailer sway and your vehicle is equipped with electric brakes and a brake controller, activate the trailer brakes with the brake controller by hand. Do not apply the tow vehicle brakes as this can result in increased sway

Towing On Hills
- Downshift the transmission to assist braking on steep downgrades and to increase power (reduce lugging) when climbing hills
- With TorqShift® transmission, select tow/haul mode to automatically eliminate unwanted gear search when going uphill and help control vehicle speed when going downhill

Parking With A Trailer
Whenever possible, vehicles with trailers should not be parked on a grade. However, if it is necessary, place wheel chocks under the trailer’s wheels, following the instructions below.
- Apply the foot service brakes and hold
- Have another person place the wheel chocks under the trailer wheels on the downgrade side
- Once the chocks are in place, release brake pedal, making sure the chocks will hold the vehicle and trailer
- Apply the parking brake
- Shift automatic transmission into park, or
- With 4-wheel drive, make sure the transfer case is not in neutral (if applicable)

Starting Out Parked On A Grade
- Apply the foot service brake and hold
- Start the engine with transmission in park (automatic) or neutral (manual)
- Shift the transmission into gear and release the parking brake
- Release the brake pedal and move the vehicle uphill to free the chocks
- Apply the brake pedal while another person retrieves the chocks

Acceleration And Passing
The added weight of the trailer can dramatically decrease the acceleration of the towing vehicle
- Exercise caution.
- When passing a slower vehicle, be sure to allow extra distance. Remember, the added length of the trailer must clear the other vehicle before you can pull back in
- Signal and make your pass on level terrain with plenty of clearance
- If necessary, downshift for improved acceleration

Driving With An Automatic Overdrive Transmission
With certain automatic overdrive transmissions, towing—especially in hilly areas—may cause excessive shifting between overdrive and the next lower gear.
- To eliminate this condition and achieve steadier performance, overdrive can be locked out (see vehicle Owner’s Manual)
- If excessive shifting does not occur, use overdrive to optimize fuel economy
- Overdrive may also be locked out to obtain engine braking on downgrades
- When available, select tow/haul mode to automatically eliminate unwanted gear search and help control vehicle speed when going downhill

Driving With Cruise Control
Turn off the cruise control with heavy loads or in hilly terrain. The cruise control may turn off automatically when you are towing on long, steep grades. Use caution while driving on wet roads and avoid using cruise control in rainy or winter weather conditions.

Tire Pressure
- Underinflated tires get hot and may fail, leading to possible loss of vehicle control
- Overinflated tires may wear unevenly and compromise traction and stopping capability
- Tires should be checked often for conformance to recommended cold inflation pressures

Spare Tire Use
A conventional, identical full-size spare tire is required for trailer towing (mini, compact and dissimilar full-size spare tires should not be used; always replace the spare tire with a new road tire as soon as possible).

On The Road
After about 50 miles, stop in a protected location and double-check:
- Trailer hitch attachment
- Lights and electrical connections
- Trailer wheel lug nuts for tightness
- Engine oil—check regularly throughout trip

High Altitude Operation
Gasoline engines lose power by 3-4% per 1,000 ft. elevation. To maintain performance, reduce GVWs and GCWs by 2% per 1,000 ft. elevation starting at the 1,000 ft. elevation point.

Powertrain/Frontal Area Considerations
The charts in this Guide show the minimum engine size needed to move the GCW of tow vehicle and trailer.
- Under certain conditions, however, (e.g., when the trailer has a large front area that adds substantial air drag or when trailering in hilly or mountainous terrain) it is wise to choose a larger engine
- Selecting a trailer with a low-drag, rounded front design will help optimize performance and fuel economy

Note: For additional trailering information pertaining to your vehicle, refer to the vehicle Owner’s Manual.

For the latest RV/Towing information, check out www.fleet.ford.com/towing-guides or for Lincoln Dealers go to lincoln.productportfolio.dealerconnection.com.